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Letter of Recommendation – Sales Talent Agency

Over the past 7 months, Sales Talent Agency helped us grow our outbound sales team from 2-6 team members. While the positions were mainly entry-level, each individual brought on, has excelled in their positions and we're extremely pleased with their progress to-date.

End-to-end they made our lives much easier and internally saved us hours of time. Their recruitment and screening process prior to putting candidates forward for review, ensured that each individual we met with, fit our criteria and candidate profile. They mediated the booking of interviews and were flexible in working with our sales process, schedules and managed expectations on our behalf, until we were ready to present an offer. They are reliable in their approach and knowledge of the market, and specialize in sourcing and placing sales talent varying in experience (entry, mid- to C-level). This allowed our teams and internal managers to focus on what we do best.

In the beginning, there was a team changeover and some miscommunication, however, in spite of this Julie and Nadica were extremely professional and quickly resolved any concerns we brought to their attention. Once we had a dedicated team, Nadica was prompt in following up, persistent in pitching clients, and our success and satisfaction was important to their team as much as it was to ours. They had strong candidate recommendations and two-way feedback flowed through the process making it a good partnership.

We're excited by the opportunity of working with Sales Talent Agency again in the future as our organization scales and highly recommend their services for anyone looking to grow or build a sales team.

*Jennifer Schram
Chief of Staff, Lending Loop*

*Tirell Grahlman
Senior Business Advisor & Team Lead, Lending Loop*