

August 14, 2013

To Whom It May Concern,

PBL Insurance Limited engaged Sales Talent Agency, in particular the services of Netty Kim, to find professional sales people for the Commercial Account Executive role in our Toronto and London branches.

Throughout the whole process from start to finish, Sales Talent Agency clearly demonstrated their expertise in recruitment. They took the time to understand our business, our key requirements and objectives for each role and were a definite value-add for us as a business.

An appropriate number of pre-screened, quality candidates were presented in a timely manner. Netty did a solid job making the whole process less time-consuming - from setting up appointments in our calendars with the candidates resumes attached; to providing comprehensive profiles from her screening interviews; to following through with the hiring process after we have made the final selection.

Overall, PBL was pleased with the quality and quantity of candidates, the speed of response, the level of communication and the genuine feeling of partnership in working with Sales Talent Agency.

If you are looking to grow your sales team, we recommend Netty and the Sales Talent Agency team as a recruitment partner to any company.

Sincerely,
For PBL Insurance Limited



Director, HR

Professional Reference