

RSM Richter

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To Whom It May Concern:

I am writing this letter in recommendation of Kristin Condon of Sales Talent Agency. RSM Richter engaged Sales Talent Agency on a search for a very unique position which was outside their typical scope.

Although not a typical sales role, I was confident Kristin understood our needs and the characteristics of a successful candidate. This was demonstrated by the quality of candidates presented to us. It was apparent that Kristin screened out applicants as only a few were put forward to us but each candidate matched our criteria. So much so that our final hiring decision was a difficult one.

When I engage any agency, I understand the time it takes to put out calls to potential candidates, screen them and select the top few to present. However, I was very impressed with the quick turnaround Kristin was able to provide compared to my expectations. It was apparent that she began the search process immediately and that she worked during whatever hour was necessary to accommodate the candidate—all in effort to ensure we received timely service.

Throughout the process, Kristin was in constant communication with us, as well as with the candidates, so we always knew where things stand.

I would not hesitate in using Kristin and Sales Talent Agency for our searches in the future.

Yours very truly,



Lisa Piro

Human Resources Manager