

Paul Dimond
Sales Talent Agency Inc.
604.568.2587

19 January 2013

Subject: Appreciation for recent engagement

Dear Paul,

This is a quick note to say thank you for your assistance on the recent successful hire into a senior sales role for SolveIT Software, part of Schneider Electric. The pre-selection and vetting of candidates made my job easy and greatly improved the efficiency of onboarding the new hire.

The Sales Talent team continually impress with their ability to shorten the recruitment cycle by providing superior service and undertaking the heavy lifting with the utmost professionalism, representing the Schneider Electric brand in line with our corporate principles.

I look forward to working with you as we continue to expand in the North American region.

Warm Regards



James Bellamy
Global VP Sales and Marketing
SolveIT Software
part of Schneider Electric