



WOODSTOP BUILDING SUPPLIES LTD.

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October 8, 2013

To whom it may concern,

I am pleased to recommend both Peymaneh Chychi and Sales Talent Agency as vendor of choice for all sales hiring needs.

Our Account Manager, Peymaneh took the time to understand our business and identify exactly what we were looking for. She was persistent, hard working and eager to help! She not only made recommendations but also provided valuable insight into the current market conditions and compensation plans to attract the best possible candidate pool. The candidates presented to us had industry experience, strong sales metrics and were a strong cultural fit. We found that Sales Talent Agency offered a premium service and we were impressed by their candidate analysis tool (DNA/PRO). The profiles provided gave us an in-depth understanding on why each candidate would be a strong match. Through our partnership, we were able to find our needle in a haystack!

We have developed a great partnership and I would highly recommend Peymaneh and the entire team at Sales Talent Agency to any organization looking to build a "revenue generating" sales team.

Regards,

A handwritten signature in black ink that reads "J. Stephens". The signature is written in a cursive, flowing style.

Co-Owner, North Shore Door